



# **The Business of Politics**

**Jerry Giovaniello,  
NAR Senior Vice-President**

**GOVERNMENT  
AFFAIRS**



# REALTOR® Party

- **Real Estate/Housing Issues**
  - **Bipartisan Support**
  - **Geographic Diversity**



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# REALTOR® Party

## New England

## Delegation:

## Powerful Friends of

## REALTORS®



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# REALTOR® Party

- **Massachusetts**

- Senator Ted Kennedy, Chairman  
Committee on Health, Education, Labor  
and Pensions
- Senator John Kerry Committee on Finance
- Congressman Barney Frank, Chairman  
Financial Services
- Congressman John Olver, Chairman HUD  
Appropriations Subcommittee
- Congressman Richard Neal, Committee on  
Ways and Means



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# REALTOR® Party

- **Connecticut**

- Senator Chris Dodd, Chairman  
Committee on Banking, Housing and  
Urban Affairs
- Senator Joe Lieberman, Committee on  
Small Business and Entrepreneurship
- Congressman John Larson, Vice-  
Chair Democratic Caucus



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# REALTOR® Party

- **New Hampshire**

- Senator Judd Gregg, Committee on Appropriations
- Congressman Paul Hodes, Committee on Financial Services

- **Maine**

- Senator Olympia Snowe, Ranking Member Committee on Small Business and Entrepreneurship



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# REALTOR® Party

- **Rhode Island**

- Senator Jack Reed Committee on Banking, Housing and Urban Affairs

- **Vermont**

- Senator Bernie Sanders, Committee on Health, Education, Labor and Pensions



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# Unfinished Business

- **FHA Reform**

- **House-Senate  
Conference**

- **Separate from Stimulus  
Package**



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# Unfinished Business

- **Freddie Mac/Fannie Mae Reform**
  - **Separate from Stimulus Package**



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# Unfinished Business

- **Banks in Real Estate**
  - **Two-Year Moratorium**
  - **Working on Permanent Fix**



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# Unfinished Business

- **Flood Insurance**
  - **Program Reauthorization**
  - **Wind Coverage**



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# Unfinished Business

- **Property Insurance**

- **Availability**

- **Affordability**



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# Unfinished Business

- **Small Business Health Coverage**

- **Behind the scenes effort**
- **Competing legislation**



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# Unfinished Business

- **Affordable Housing Trust Fund**
  - **Rehabilitation**
  - **New Construction**



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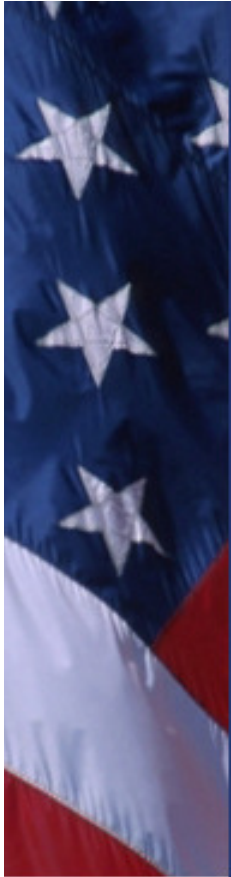
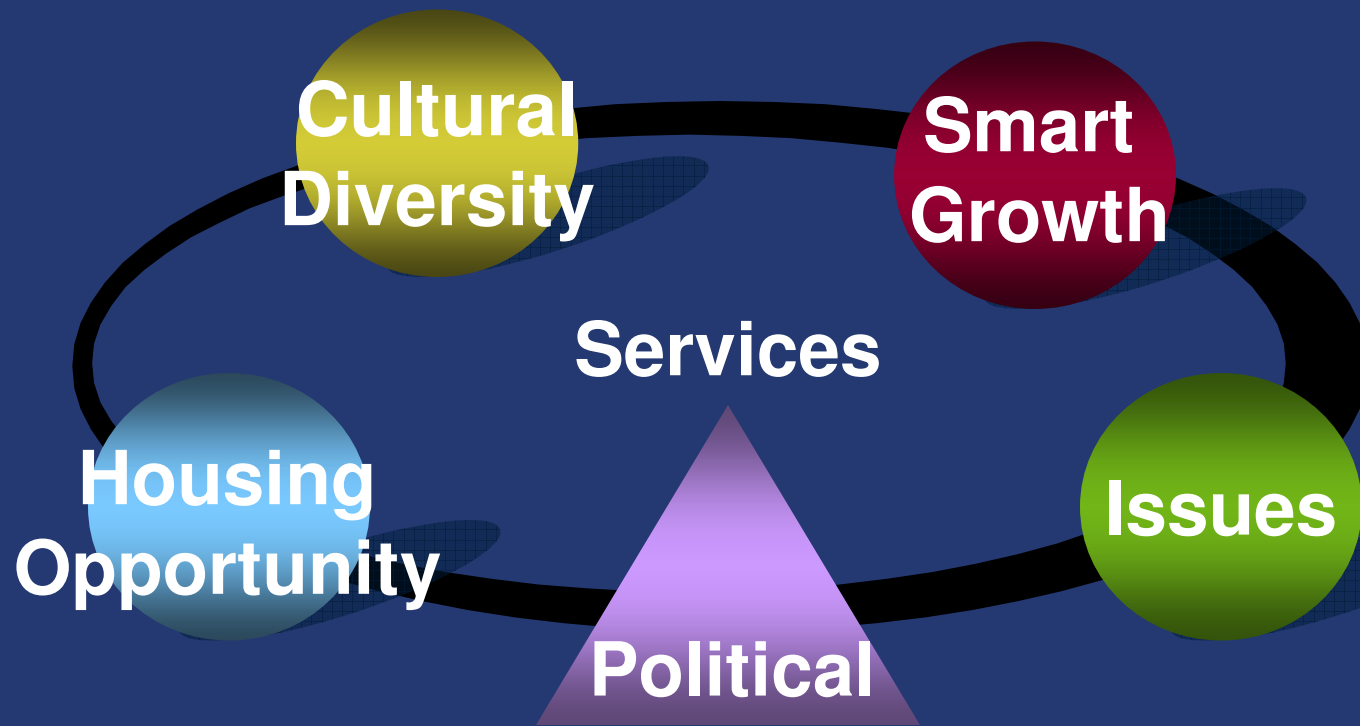
# Unfinished Business

- **Appraisal/Mortgage Reform (anti-predatory lending)**
  - House of Representatives passed
  - NAR amendment to exempt persons only engaged in real estate activities from a national licensing registry for mortgage loan originators.
  - Senate version pending



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# Services for our State and Local Partners



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***Thank You!!!***

- **Your support is crucial to our success in Washington, D.C.**



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